

Analyzing Markets, Products, and Marketing Plans (AMA Marketing Toolbox)

David Parmerlee

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From the American Marketing Association, the world's largest and most comprehensive professional association of marketers, comes the AMA Marketing Toolbox series, a unique source of information, ideas and direction for anyone building an effective marketing program or who is interested in improving current marketing activities. The AMA Marketing Toolbox series will guide you through every critical marketing task and provide the tools you need--model formats, checklists, and boilerplate documents--to implement those tasks quickly, accurately and effectively into your business.

Auditing Marketing, Products and Marketing Plans is Step 1 in the Marketing Toolbox program. You'll learn how to identify your target markets, select the rights products for those markets and then plan how to reach them most effectively. Filled with worksheets, forms and tables for you to complete, Auditing Marketing, Products and Marketing Plans is step- and action-oriented, perfect for beginning marketers, students of marketing, small business owners, and entrepreneurs.



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